



Saves Time, Gas & Money!

Sell over the phone and submit the application online with Great American Supplemental Benefits Group!

- Sell Med Supp & Senior Life over the phone using our e-App Electronic Application
- No need to collect a premium check
- You do not have to meet with the client in person
- No wet signature is required
- Electronic signature is gathered during our Phone Verification call
- Type "phone sale" where the client would sign
- Save your time, gas & money by selling over the phone

Access the e-App by logging on to AgentView at <http://agentview.gafri.com> or call our Agent Resource Center at 877-454-0923.

(see back page for how to perform a phone sale!)





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The entire sale can take place over the phone, saving your time, gas & money. You do NOT have to meet with the client, obtain a signature or collect a premium check!

1. Obtain the e-App form by logging on to AgentView, <http://agentview.gafri.com>.

For detailed instructions on how to download the e-App log on to AgentView, click on "Forms & Materials" > "e-App" and then click on the [guide](#) link.

2. Call your client & sell Med Supp or Senior Life over the phone. No need to collect a premium check!
3. The entire sale takes place over the phone. You can fill out the application on your computer while talking with the client.
4. Type "phone sale" where the client would sign; no need for a 'wet' signature. An electronic signature will be gathered during the Point-of-Sale Phone Verification (PV) call.
6. You can initiate the Phone Verification at the Point-of-Sale or we can contact your client. To conduct the PV at Point-of-Sale call us directly at 866-825-4822 opt. 2 via a three-way call during the times listed below:

M - TH 8:00 am to 5:00 pm central time
F 8:00 am to 3:00 pm central time

The phone verifier will confirm that the applicant received the following

- Application package
- Outline of Coverage and "A Guide to Health Insurance for People with Medicare" for Med Supp Cases.

They cannot conduct the PV if the applicant does not have this information.

7. Submit the e-App by logging on to AgentView.

If you have any questions please call our Agent Resource Center at 877-454-0923.

