



## Small Group Medical Commission Schedule At A Glance 2-50 Lives

<b>Aetna</b>	<b><u>First Year</u></b>	<b><u>Renewal</u></b>
	5%	5%

<b>Midwest Security</b>	<b><u>Medical 2+</u></b>	<b><u>First Year</u></b>	<b><u>Renewal</u></b>
	First \$10,000 of premium	10%	7%
	Next \$15,000 of premium	8%	6%
	Next \$25,000 of premium	6%	5%
	Over \$50,000 of premium	3%	2%

**Midwest Security has a volume Renewal Bonus beginning with 100 lives in force. See Company schedule for details.**

<b>Time/Assurant Health (Eff 7-1-07)</b>	<b><u>Medical 2+</u></b>	<b><u>First Year</u></b>	<b><u>Renewal</u></b>
	First \$35,000	7.5%	5%
	Next \$65,000	6%	5%
	Next \$100,000	5%	5%
	Above \$200,000	5%	5%

This schedule is only a brief overview of the various carrier's commission schedules. The actual schedules issued by the carrier will actually apply.